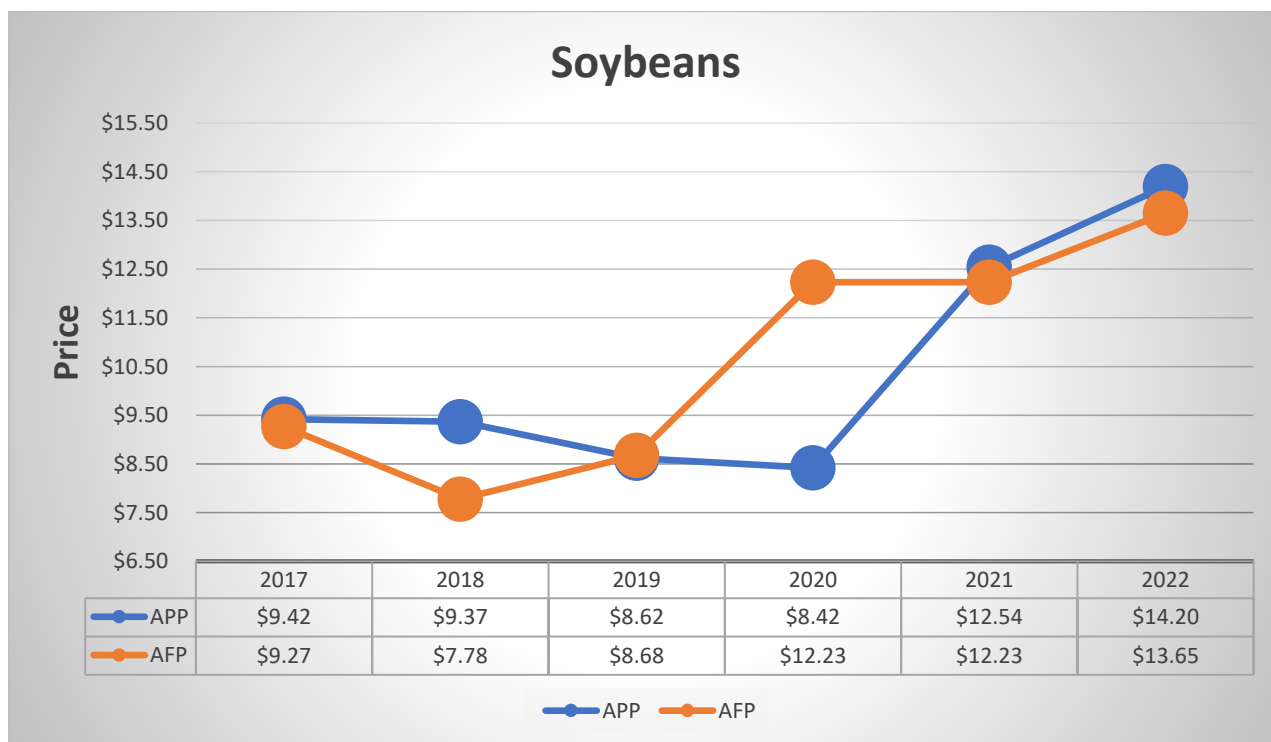
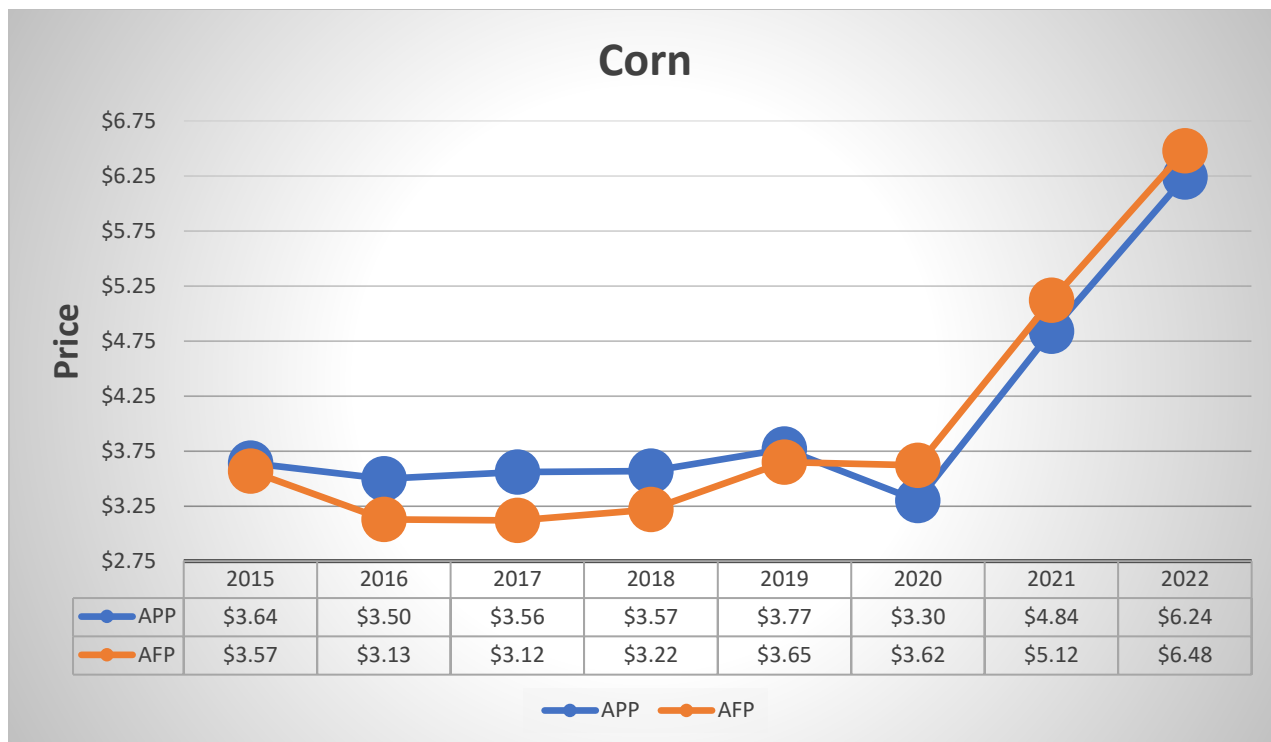




## **GRAINLAND'S Average Pricing Program**

- The average pricing program (AAP) markets your grain over an established time period, which takes the emotion out of grain marketing.
- Contract highs typically occur in the spring months prior to harvest. Especially in years when crop production is average or above.
- Corn in the (APP) has been higher than the average fall price five out of the last eight years. Soybeans were higher four out of the last six years. See charts on page two.
- Commit a portion of your expected crop volume. (15-30%)
- Offered for new crop Corn and Soybeans. (Fall 2023)
- Pricing Period: March 22, 2023 – July 5, 2023.
- Priced every Wednesday @ 10:00am (16 weeks).
- Cash sale each week.
- Once contract will be issued at the end of the pricing period. Payment can be made after delivery during harvest or deferred to January 2024.
- Deadline to sign up is March 20, 2023.



(APP): Average Pricing Program

(AFP): Average Fall Price 9/13 - 10/31